

## Why do agents work with BrokerNet, Inc.?

- ★ We are Ohio's #1 resource for licensed, insurance professionals specializing in Individual & Employer Group Health, Life, Ancillary & Senior products.
- ★ Founded in 1998, BrokerNet consists of several Managing General Agencies strategically located across the state to give exceptional support and personalized, local service.
- ★ Our commitment is to provide agents & their clients with tailored solutions that best meet their needs at the most affordable cost. We have multiple insurance carrier relationships which allow us to find the best fit for our agents & their clients.
- ★ Collectively, we represent over 200 years of insurance industry experience. Our vast market & product knowledge along with quality training and effective communications keep our agents up-to-date with the ever-changing marketplace.
- ★ We offer many benefits & incentives that smaller agencies can not; while preserving & promoting a personalized relationship that is often lost in large, multi-state agencies.

We provide the back office sales support agents can rely on —  
so they can focus on what they do best.  
We are here to help you grow your business.

Visit us online at: [www.broketnetinc.com](http://www.broketnetinc.com)

### OUR PLEDGE

*To provide exceptional support & personalized service to our agents and their clients with the utmost honesty & highest level of integrity.*



BrokerNet, Inc. Corporate Office  
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Columbus, Ohio 43235

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**Ohio Agents  
#1 Source  
for  
Health, Life, Senior &  
Ancillary Insurance**

**With offices located across the state,  
we are dedicated to providing...**

- Superior Products
- Exceptional Sales Support & Personalized Service
- Competitive Compensation
- Comprehensive Market Knowledge & Industry Experience
- Exciting Incentives & Value Added Agent Benefits

**KELLEY AGENCY INC.**

Established in 1960  
Dan Kelley, President  
5311 Leavitt Rd.  
Lorain, OH 44053  
(440) 282-8898; fax (440) 282-7407

**CENTRAL OHIO GROUP  
INSURANCE AGENCY**

Established in 1978  
Matt Tharp, President  
136 E. Main Street  
PO Box 348  
Ashland, OH 44805  
(419) 289-1510; fax (419) 289-7777  
[www.centralohiogroup.com](http://www.centralohiogroup.com)

**CANNAROZZI & ASSOCIATES**

Established in 1972  
Julie Patrie, President  
5256 Springboro Pike  
Dayton, OH 45439  
(937) 298-5582; fax (937) 298-3234  
[www.cannarozziagency.com](http://www.cannarozziagency.com)

**MAY INSURANCE SERVICES,  
INC.**

Established in 1990  
John May, President  
110 Northwoods Blvd, Suite C  
Columbus, OH 43235  
(614) 431-1899; fax (614) 431-1826



**ADVANCED INSURANCE DESIGNS, INC.**

Established in 1977  
Jeff Novak, President  
312 N. Cleveland-Massillon Rd.  
Akron, OH 44333  
(330) 753-8700; fax (330) 753-8932  
[www.aidiconnect.com](http://www.aidiconnect.com)

**DIStEFANO INSURANCE SERVICES,  
INC**

Established in 1931  
Lou DiStefano, Chairman/CEO  
Tom Ziehler, Senior Benefits Consultant  
2036 Locust Street S  
PO Box 457  
Canal Fulton, OH 44614  
(330) 854-6637; fax (330) 854-2481

**BUSINESS UNDERWRITERS ASSOCI-  
ATES**

Established in 1979  
Jim LaFleur, Vice President  
3700 Embassy Parkway, Suite 450  
Akron, OH 44333  
(330) 576-1100; fax (330) 576-1111

**PACKARD AGENCY LLC**

Established in 1979  
Jim Packard, President  
4199 Kinross Lakes Parkway, #100  
PO Box 514  
Richfield, OH 44286  
(330) 659-9331; fax (330) 659-9337  
[www.packardagency.com](http://www.packardagency.com)